

November 16, 2016

25909

Dear Mark Thompson,

As you are aware, the American Red Cross provides high quality training based on the latest scientific evidence to help save lives. Through our partnership, you extend this lifesaving mission into schools, communities and workplaces across the United States to help ensure that all involved are able to learn and perform these important skills in an emergency.

Over the last 5 years, we have provided training program innovations to you at no additional cost. This includes digital certificates, free digital materials, free mobile apps, First Aid/CPR Emergency Cardiovascular Care updates, and award-winning simulation learning to name a few.

To help continue our efforts and to develop additional innovations, we are increasing the authorized provider/licensed training provider (AP/LTP) fees for our review and challenge courses where needed so they match their full course certification fees. The following chart provides examples for how the pricing will be aligned:

	Current Full AP/LTP Fees	Current Review and Challenge AP/LTP Fees	New Full, Review and Challenge AP/LTP Fees
Basic Life Support	\$18	\$18	\$18
Adult and Child CPR/ First Aid	\$27	\$19	\$27
Lifeguarding	\$35	\$27	\$35

Enclosed is a complete listing of courses and course combinations that are impacted by the pricing adjustment.

All other pricing remains the same.

By making the pricing consistent, it is our goal to continue to simplify the pricing structure across all course options, decrease confusion about pricing for different course types, decrease customer billing issues, and provide flexibility for APs and LTPs to continue to offer review and challenge courses based on training needs.

Pursuant to your existing AP or LTP Agreement, any price change requires thirty (30) days' notice prior to taking effect. This letter serves as official notification that your review and challenge course pricing will be updated to reflect these changes effective January 3, 2017. If you would like to be contacted related to this notification, please send an email to support@redcrosstraining.org and include the name of your organization and details of your concern or question.

As always, thank you for your continued support of the American Red Cross and your direct efforts in making our communities safer.

Sincerely,



Dominick Tolli
Vice President, Preparedness and Health and Safety Services

Review and Challenge Courses Impacted by AP/LTP Fee Increase

Aquatics

Original Price	New Price	Course Names	Course Codes
\$19	\$27	Small Craft Safety Challenge with any 1 component	HSSAQU550C–HSSAQU553C
\$27	\$35	All Lifeguarding, Shallow Water Lifeguarding and Aquatic Attraction Lifeguarding Review Courses and Review Course Combinations	HSSAQU351R, HSSAQU401R & HSSAQU402R; HSSAQU407R–HSSAQU448R
		Small Craft Safety Challenge with any 2 or more components	HSSAQU554C–HSSAQU560C

CPR/AED for Professional Rescuers

Original Price	New Price	Course Names	Course Codes
\$19	\$27	CPR/AED for Professional Rescuers and Health Care Providers Review and Challenge Courses and Course Combinations with First Aid or Administering Emergency Oxygen (AEO) and First Aid, AEO and Bloodborne Pathogens Training (BBP)	HSSPRO101R&C, HSSPRO111R&C, HSSPRO202R&C, HSSPRO401R&C, HSSPRO402R

First Aid/CPR/AED

Original Price	New Price	Course Names	Course Codes
\$19	\$27	First Aid and Bloodborne Pathogens (BBP) Review and Challenge	HSSSFA111R&C
		Any combination of Adult, Pediatric, Child or Infant First Aid/CPR and/or AED Review or Challenge	HSSSFA401R&C–HSSSFA415R&C
		Adult CPR/AED and BBP or Administering Emergency Oxygen (AEO) Review and Challenge	HSSSFA117R&C–HSSSFA147R&C
		Adult First Aid/CPR/AED and Asthma Inhaler Review and Challenge	HSSSFA428R&C
		Adult and Pediatric First Aid/CPR/AED with Anaphylaxis and Epinephrine Auto-Injector Review and Challenge	HSSSFA436R&C

First Aid/CPR/AED
(continued)

Original Price	New Price	Course Names	Course Codes
\$19	\$27	Adult First Aid/CPR and/or AED with Anaphylaxis and Epinephrine Auto-Injector Review and Challenge	HSSSFA437R&C HSSSFA438R&C
		Adult First Aid/CPR and/or AEO Review and Challenge	HSSSFA447R&C HSSSFA448R&C
		All Spanish Adult First Aid/CPR/AED Review and Challenge courses and course combinations (Curso de repaso de primeros auxilios, RCP y DEA y para adultos)	HSSSFA612R&C-HSSSFA614R&C; HSSSFA617R&C; HSSSFA619R&C-HSSSFA621R&C
		CBRF First Aid Conscious Choking with Adult CPR and/or Pediatric AED Review	HSSSFA753R & HSSSFA754R
\$27	\$35	First Aid and BBP and Asthma Inhaler and Anaphylaxis/Epinephrine Auto-Injector and AEO Review and Challenge	HSSSFA151R&C
		Adult CPR or CPR/AED with BBP, Asthma Inhaler, Anaphylaxis/Epinephrine Auto-Injector and AEO Review and Challenge	HSSSFA152R&C HSSSFA157R&C
		Adult and/or Pediatric First Aid/CPR and/or AED and BBP Review and Challenge	HSSSFA416R&C-HSSSFA418R&C; HSSSFA459R&C
		Adult and/or Pediatric First Aid/CPR/AED and/or AED and Asthma Inhaler Review and Challenge	HSSSFA426R&C-HSSSFA427R&C
		Adult and Pediatric First Aid/CPR/AED and AEO Review and Challenge	HSSSFA446R&C